

Form Name:
Submission Time:

Citizens Commission
March 29, 2019 1:07 pm

Name	Scott McDermott
Address	[REDACTED] [REDACTED]
Phone	[REDACTED]
Email	[REDACTED]
Citizenship Affirmation	I am a U.S. Citizen
Residency Affirmation	I am a resident of the Commonwealth of Massachusetts
Statement of Intent	I intend to comply with and advance the policy established by this Act.

Statement of Interest

It is an honor to apply to serve on the Citizens Commission. I support the clear sentiment expressed by voters on Question 2 to: research how to balance/limit the influence of money in our elections; consider whether corporations have the same constitutional rights as people; establish policies and safeguards to ensure that we have a government OF the people; and explore a path to a constitutional amendment nullifying Citizens United.

The Commission will address these exceptionally important issues, and I believe I will make a meaningful and positive contribution by bringing a range of skills, experiences, knowledge, and insights, including:

- *17 yrs.as the elected Town Moderator of Medfield. In this role I have been a passionate advocate for the principles of democratic self-government. As Moderator, I have demonstrated this passion through the exercise of judgment, fairness, humor, and respect in two dozen meetings generally ranging from 300 to 1500 members of our community. Self-government is hard work; and it requires openness and effective communication. Every voice is equal and important. We try to bring those attributes to our local grass-roots governing; but sadly; on the state and national level, every voice and vote do not seem to be equal nor is communication open and fair.
- *38 yrs. as a lawyer, executive, consultant, professor, and trusted adviser
- *a lifetime as an engaged citizen of Massachusetts
- *a collaborative approach & bias for action

Résumé or Summary of Qualifications Upload https://s3.amazonaws.com/files.formstack.com/uploads/3282862/71887710/489769528/71887710_scott_f_mcdermott_citizens_commission_application.pdf

Political Party Affiliation, if any, over the previous five years Unenrolled

City or Town where you reside MEDFIELD

Employment Status Employed

Occupation Management Consultant, Business Coach, Investment Partner, and BC Adjunct Professor

Employer New Harbour Partners LLC, Center for Business Excellence LLC, and Boston College Carroll School of Management

Scott F. McDermott



I am pleased and honored to apply to be a member of the Citizens Commission Concerning a Constitutional Amendment for Government of the People.

As a citizen, and in my role as the Town Moderator of Medfield, I have been a passionate advocate for the principles of self-government and the protection of the pillars of democracy. Our town meetings across the Commonwealth of Massachusetts are vivid and vibrant examples of Government of the People. I am grateful that my neighbors in Medfield have elected me annually over the past 17 years to serve as the Moderator of our town meetings.

In order to provide a summary of my qualifications and a picture of my experiences, I am pleased to attach the following profile of my professional and civic activities in three sections:

- (a) Statement of my civic and professional engagements;
- (b) Current biography for my business enterprise: *The Center for Business Excellence*; and
- (c) A snapshot of my Boston College web page (2012-2018)

I would enjoy the opportunity to answer any questions or speak to my experience, insights, or commitment. Thank you very much for your consideration.

Scott F. McDermott

CIVIC AND PROFESSIONAL ENGAGEMENT**Town Moderator****TOWN OF MEDFIELD**

100 Main Street
Medfield, MA 02052

2003-Present

I have served as Medfield's elected Town Moderator since 2003. I am responsible for presiding over the Annual Town Meeting and all Special Town Meetings. Through these meetings, open to all registered voters, Medfield residents have acted as town's legislative branch in enacting laws and regulations, determining policies, and establishing operating and capital budgets. Our open town meeting, even with all of its old New England quirks and imperfections, is still a special night when the community gathers to speak to one another, listen, and make determinations on key issues. The town meeting addresses the challenge of weaving together the fabric of our community. We address the financial challenges and policies designed to advance excellence in education, the well-being of young and the old, quality municipal services, safe streets and homes, a library of knowledge, the prosperity of local commerce, and the value of open space and recreation.

In Medfield, the Moderator also appoints all the members to the Town's Warrant Committee. Over the past 17 years, I have had the honor of appointing 37 Medfield residents to serve on this important committee. I have also served at the Chairman of the Police Chief Search Committee (2006), Chairman of the Charter and Bylaw Review Committee (2011-12), and Chairman of the Fire Chief Search Committee (2017-18).

President and Founder**CENTER FOR BUSINESS EXCELLENCE LLC*****weoutperform.com***[™]

36 Washington Street, Suite 170
Wellesley, MA 02481

2005-Present

I engage as an independent management consultant, business coach, strategic advisor, and corporate learning advocate. We works in close partnership with a select group of clients, including: Owner/Presidents of operating companies, the leadership of smaller professional services organizations, and business teams committed to becoming Great Business Teams. We are a boutique consulting firm and learning platform with a passion for business performance improvement, shaping positive and highly effective cultures, driving transformative change, and building great companies.

Adjunct Professor of Management Practice

Business, Law, and Society Department

CARROLL SCHOOL OF MANAGEMENT**BOSTON COLLEGE**

Chestnut Hill, MA 02167

1984-Present

I have enjoyed an association with the Carroll School of Management dating back to 1984. I have been an assistant professor, program director, and senior lecturer with courses taught for the MBA program, the MSA program, the business law department, and the organization and management department. Course topics have included: leading high performing teams, consulting practice, business solutions, and the legal aspects of management.

I am currently teaching the following two courses: in the MBA program, The DNA of Business: A Simulated Business Experience; and in the MSA program, Business Solutions Consulting.

(A continued)

Managing Director

Capital Investment Partnership

NEW HARBOUR PARTNERS LLC

2007-Present

36 Washington Street, Suite 170
Wellesley, MA 02481

New Harbour Partners LLC is a small capital investment partnership participating in a select number of investment and acquisition opportunities in emerging companies with compelling growth and value creation potential.

EDUCATION

BOSTON COLLEGE LAW SCHOOL J.D. (1981)

1978-1981

Centre Street
Newton, MA

COLBY COLLEGE A.B. (1976)

1972-1976

Majors in Government and American Studies
Waterville, ME

PRACTICE AND TEACHING OF LAW

Licensed to practice law in the Commonwealth of Massachusetts.

1981-Present

In the first 19 years of my career, I was a practicing attorney. In the 1990's, with partners, we built White & McDermott, P.C. – a law practice specializing in the legal aspects of: strategic business planning; venture capital and private equity finance; mergers & acquisitions; organization of business entities; technology development and transfer; employment law and organizational development; and corporate growth. From 1984-1991, I served as an Assistant Professor in the Business Law Department at Boston College teaching undergraduate and graduate classes in Business Law, Introduction to Law, and the Legal Aspects of Management. From 1987 to 1999, I served as outside General Counsel to numerous growth companies, including MicroFridge, Inc., a venture-funded marketing and sales company delivering innovative products to the college & university, hospitality, and government marketplaces. The company sold to a publicly traded Massachusetts acquirer in 1998. Early in my career, I was an associate in a small general law firm with practices in corporate, real estate, employment, domestic relations, and litigation matters.



Scott McDermott is the founder and President of the *Center for Business Excellence LLC* ('CBE'). As a management consultant, business school professor, corporate lawyer, technology executive and trusted-advisor, Scott has spent over 30 years working closely with business leaders, management teams, and investors. He brings those insights, experiences, and knowledge to CBE -- a boutique management consulting firm and learning platform with a passion for business performance improvement, shaping positive and highly effective cultures, driving transformative change, and building great companies. CBE works in partnership with a select group of clients, including: Owner/Presidents of operating companies, the leadership of smaller professional services organizations, and business teams committed to being *Great Business Teams*. CBE offers and deliver a highly customized combination of consulting, coaching, and learning. The team at CBE believes business organizations can 'raise their game' and achieve the 'next level' of performance – first by making a conscious choice and commitment, and then by applying core principles of management in an innovative and disciplined manner. Scott has significant experience working with stuck companies building momentum, underachieving companies starting to outperform, and companies making the leap from good to great.

Beginning his career from 1984–1991, Scott served as a professor of Law & Management at the Carroll School of Management at Boston College. He has continued teaching in Boston College's MBA Program over the past 34 years and today teaches in the areas of high performing teams, business solutions consulting, and experiential business simulations. From 1991- 2000, Scott and his partners built White & McDermott, P.C., a leading corporate law firm. Beyond general legal and business counseling, Scott represented over 65 companies successfully closing private equity financings and merger & acquisition deals. Scott then went on to serve as a senior corporate and business development executive in the enterprise software, network security, and electronic security integration sectors.

Scott is a 1976 graduate of Colby College and he earned his J.D. from Boston College Law School in 1981. He has served as a board and committee member, presenter or panelist for the Association of Corporate Growth, MIT Enterprise Forum, Association for Strategic Alliance Professionals, Massachusetts Bar Association, the Small Business Development Center, and the Graduate School of Professional Accounting at Northeastern University. Scott lives in Medfield, MA, with his wife Kelly and has 3 grown children. He is the elected Town Moderator of the Town of Medfield. Scott enjoys competitive sports, history and civic activities.

CARROLL SCHOOL OF MANAGEMENT

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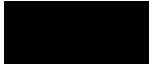
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Scott F. McDermott

LECTURER - BUSINESS LAW AND SOCIETY DEPARTMENT

**SEE ALSO:**
[Business and Society
Department](#)

Professor Scott McDermott is a Lecturer of Management Practice and directs programs in experiential learning, business consulting, and high performing teams. Professor McDermott has enjoyed an academic and professional affiliation with the Carroll School of Management and Boston College's MBA Program since 1984. He is an expert in the multi-disciplinary aspects of management with a focus on business performance improvement, transformative change, and executive coaching. As a business school professor, operating executive, business development leader, corporate lawyer, and trusted-advisor, Professor McDermott has spent over 30 years working closely with growth companies, business owners, management teams, and investing organizations.

Professor McDermott teaches or coordinates the following courses and programs:

- **The DNA of Business: A Simulated Experience (MBA Program):** A pioneering course using a sophisticated, market-leading [business simulation platform](#) to create a realistic, engaging, and hands-on learning experience. Students serve as senior executives focused on planning and executing a multi-year, global business strategy in a highly-competitive market. The course adopts a cross-disciplinary, integrated management approach as students gain deep insights into managing product development, multi-national operations, marketing penetration, financial strategy, and the gaining of competitive advantage.
- **High Performing Teams (MBA Program):** An [elective exploring the dynamics](#) of building and managing high performing teams in a fast-paced, constantly changing business world. High performing organizations increasingly rely on teams to drive innovation, manage multi-disciplinary projects, and accelerate change. The course focuses on the question: "why do some teams outperform past performance, outperform their competitors, or outperform business expectations . . . and why do other teams struggle and even fail?"
- **MPRX: The MBA Management Practice Experience (MBA Program):** MPRX has a long heritage as the principal experiential learning program in which MBA consulting teams engage in real-time, real world strategy, operations, marketing, and finance [projects for prominent public corporations and middle market sponsors](#). Each project focuses on an authentic business challenge requiring the MBA team to apply skills and knowledge in management specialties and cross-functional applications. Each team is responsible for analyzing a major challenge, recommending





In the Classroom



In Omaha

and planning the implementation of actionable change, and delivering sound solutions meeting the project sponsor's business needs and goals.

- **The Diane Weiss Competition (MBA Program):** The endowed [Diane Weiss Competition](#) is the capstone event of the first year full-time MBA Program. Established in 1980, the competition provides a forum for the students to demonstrate the knowledge, skills, and insights acquired throughout the academic year.
- **The Consulting Clinic (Undergraduate Management):** A course combining classroom learning and an action-based experience as a management consultant for a prominent non-profit organization. The 'classroom component' focuses on the principles, methodology, and tools used by management consultants to analyze problems, develop solutions, and implement and manage change for the better. The class studies consultative skills, project management, client management, teamwork, and presentation skills. The 'field service' component brings students together in teams to work with clients on its management challenges and opportunities. The course advances the paradigm: Management in Service.
- **Business Solutions Consulting (MSA Program):** A broad-based business course for graduate students in accounting examining business systems and business performance through the lens of: business thought leaders; professional management consultants; successful Chief Executive Officers; and outperforming public companies. The course is an immersion into the mindsets, techniques, and approaches utilized by these thinkers, business leaders, and trusted advisors.
- **The Warren Buffett Experience (MBA Program):** A program consisting of three day trip to Omaha punctuated by a [2.5 hour Q&A session with Warren Buffett](#). [20 MBA students](#), led by Professor McDermott, also visit with executives from two Berkshire Hathaway portfolio companies. Students prepare for the 'adventure' by reading and discussing a series of articles and past BH investment letters.

Professionally, Professor McDermott serves as an independent management consultant and strategic business advisor. His consulting work focuses on helping small and middle-market companies plan and execute C4B (change for better) initiatives, I² (innovate and improve) business performance improvement initiatives, and other strategies designed to build competitive advantage. Professor McDermott often serves as an executive coach and trusted advisor to presidents and executive teams of small businesses. Recently Scott has developed a series of action-based edutainment programs for corporations to enhance organizational achievement, innovation, and team performance. From 2013 to 2015, Professor McDermott served as a Principal Consultant to the [PasaporteN innovation and internationalization program](#) in Medellin, Colombia, sponsored by RutaN, a driving force of the city's innovation community.

Professor McDermott is a Managing Director of New Harbour Partners LLC—a Wellesley, Massachusetts, based capital investment partnership focused on investment, acquisition and

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business advisory opportunities in emerging businesses with compelling growth and value creation potential. He applies his experience, insights, and skills in deal sourcing, due diligence, transactions, and governance to the New Harbour Partners' portfolio.

Professor McDermott has been the elected [Town Moderator](#) of the Town of Medfield, Massachusetts, for 15 years, and has served on the Board of Directors of multiple non-profit organizations.

Professor McDermott is a graduate of Colby College and Boston College Law School. He is an avid runner, hiker, skier, and tennis player. He is married with 3 grown children. He enjoys reading history and biography, and he is active in community and civic affairs.