

Form Name:
Submission Time:

Citizens Commission
March 19, 2019 8:10 pm

Name	Bopha Malone
Address	[REDACTED] [REDACTED]
Phone	[REDACTED]
Email	[REDACTED]
Citizenship Affirmation	I am a U.S. Citizen
Residency Affirmation	I am a resident of the Commonwealth of Massachusetts
Statement of Intent	I intend to comply with and advance the policy established by this Act.
Statement of Interest	<p>Having run for U.S. Congress and seeing firsthand the power of money in politics, I would bring a fresh perspective and relevant experience to examine in a comprehensive and meaningful way the issue of campaign finance reform in Massachusetts. I believe that true reform is necessary to achieve a true democracy, and that big money in politics is the root of many of the problems we face as a country today. Donations from powerful donors makes an uneven playing field, and drowns out many of the diverse voices that need to be heard -- especially younger people and those from immigrant communities. Rather than spending time connecting with voters of all backgrounds, from all communities, we as candidates are urged to spend hours a day making phone calls to big donors to feed the fundraising machine. My experience in running for U.S. Congress helped me realize that money played too important a role in the political process, creating a system where politicians become beholden to those who fund their campaigns, while quality would-be candidates without resources don't run. In addition to my experience as a candidate, I have valuable experiences through job at Enterprise Bank, where I help build small businesses and help people get into their first homes, and through the many community boards and non-profit organizations I serve. I would be honored to serve on this commission, and to help Massachusetts explore ways to reduce the power and influence of Big Money in politics.</p>
Résumé or Summary of Qualifications Upload	https://s3.amazonaws.com/files.formstack.com/uploads/3282862/71887710/487159013/71887710_bopha_t_malone_2019.doc
Political Party Affiliation, if any, over the previous five years	Democratic
City or Town where you reside	BEDFORD

Employment Status	Employed
Occupation	Banker
Employer	Enterprise Bank

BOPHA T. MALONE

EDUCATION

LESLEY UNIVERSITY

Cambridge, MA

Lesley University B.S. /M.S. Dual Degree 2004

Major: Business Management **Minor:** Computer Technology **Specialization:** Marketing **GPA:** 3.85

WORK EXPERIENCE

October 2018 – Present

ENTERPRISE BANK

Regional Business Advisor II, Vice President

Support business development and sales efforts of the Bank. Work collaboratively to identify and assist in recognizing customer needs to expand existing customer relationships. Assist in developing new markets. Serve as an ambassador of the Bank in the community and build key relationships and awareness of the Enterprise Bank.

December 2017 – September 2018

Candidate for U.S. Congress

Massachusetts 3rd District

Took leave of absence from Enterprise Bank to run in the Democratic primary for U.S. Representative for the MA 3rd District.

November 2015- Present

ENTERPRISE BANK

Regional Business Advisor II, Vice President

Greater Lowell Region

Support business development efforts of respective branches through independent and joint business development efforts. Work collaboratively to identify and assist in recognizing customer needs to expand existing customer relationships. Serve as an ambassador of the Bank in the community and build key relationships and awareness of Enterprise Bank.

January 2011-November 2015

ENTERPRISE BANK

Branch Relationship Manager II, Vice President

Tewksbury, MA

Led the branch's focus and accountable for growth in the marketplace, branch operations, and alignment of staff with the bank's mission and goals. Promoted a commitment to excellence in service, sales, knowledge learning, and technology-driven products and processes. Served as a leader within the Lowell region and within the SE Asian community. Increased deposit and loan relationships for the branch over the past three years by focusing on sales, business development, and staff coaching. Exceeded annual sales goals by consistently achieving President's Club's number through working with staff, customers, prospects, and centers of influence. Daily responsibilities include opening and maintaining account relationships, originating loans, developing talent for succession planning, appraising performance, and addressing staff and customers' concerns.

February 2008-January 2011

ENTERPRISE BANK

Branch Service Manager, Bank Officer

Lowell, MA

March 2007-February 2008

ENTERPRISE BANK

Branch Service Specialist III

Lowell, MA

April 2006-March 2007

ENTERPRISE BANK

Leadership Development Program

Lowell, MA

Rotated through key areas of the bank's functions, including accounting and finance, branch networks, credit, commercial lending, investments, operations, sales and marketing, and technology departments. Gained insight into how Enterprise Bank provides a unique customer experience to clients. Learned from a variety of management styles while building a network of internal support.

December 2004-August 2005

PROGRESSIVE UNITED ACTION ASSOCIATION, INC. (PUAAI)

Phnom Penh, Cambodia

Community Affairs Director

Opened an informal school for children at the site; developed curriculum and maintained programs for volunteers; coordinated the recruitment of volunteers; maintained project budget; and organized fundraising for the program. Established effective working relationships with the Council and Community Director of Stung Mean Chey (SMC), an impoverished community based at a Phnom Penh dumpsite. Developed management, oral, written, and teaching skills; gained knowledge, experiences, and relationships with various non-governmental organizations.

October 2004-December 2004

PEOPLE IMPROVEMENT ORGANIZATION (PIO)

Phnom Penh, Cambodia

Program & Fundraising Coordinator/ English Teacher

Personally raised funds to finance a year of volunteer work in Cambodia. Trained teachers and developed strategies to implement, coordinate, maintain and promote programs. Assisted in developing projects, conducting research, drafting and preparing proposals, and interacting with partners and organizations. Organized fundraising events and represented PIO in conferences, fundraising events, meetings, etc. Taught conversational English.

COMMUNITY SERVICE

November 2018 – Present

BEDFORD CHAMBER OF COMMERCE

Bedford, MA

Member

November 2018 – Present

BEDFORD MOTHERS OUT FRONT

Bedford, MA

Member

September 2017 – Present

LESLEY UNIVERSITY

Cambridge, MA

Trustee Member

Co-chair of Student Experience committee and serve on Advancement Committee

2012-Present

WOMEN WORKING WONDERS

Lowell, MA

Chair

Raise funds and review grant applications to award to organizations that assist women and girls in transition and leadership development. Served as Treasurer.

June 2017 - Present

ROTARY CLUB OF BEDFORD

Bedford, MA

Member / Board Member / Foundation Chair

January 2016-Present

TRUSTEES OF THE AYER HOME

Lowell, MA

Trustee Member / Treasurer

Review grant applications and award organizations with funding for programming.

2015-Present

MIDDLESEX COMMUNITY COLLEGE

Lowell & Bedford, MA

Trustee Member

Chair of Student Success and Diversity Committees. Member of the Advancement Committee. Helped to obtain a Federal grant to develop the Asian American Center for the College.

2014-Present

LOWELL GENERAL HOSPITAL

Lowell, MA

Trustee Member

Serve on the Patient Care Assessment and Development Committees.

2009-Present

GIRLS INCORPORATED OF GREATER LOWELL

Lowell, MA

Board Member

Serve on the Program, Development and Executive Committees.

2016 – May 2018

COMMUNITY TEAMWORK INC.

Lowell, MA

Board Member

2011-2016

CAMBODIAN MUTUAL ASSISTANCE ASSOCIATION, INC.

Lowell, MA

Chair

Provide leadership to the Board of Directors and work closely with the Executive Director to rebuild and to achieve the organization's mission. Develop and maintain relationships with funders, corporate sponsors, and private donors. Advocate and educate the community about the organization. Spearhead various change initiatives that help the organization become a stronger and better resource for the Cambodian community and the Greater Lowell community and play a leading role in fundraising events. Other responsibilities include guiding and mediating Board actions with respect to organizational priorities and governance concerns, reviewing with the Chief Executive any issues of concern to the Board, monitoring financial planning and financial reports, evaluating the performance of the Executive Director and the effectiveness of the Board members.

ALTERNATIVE HOUSE (2007-2012)

Lowell, MA

Board Member

BIG BROTHERS BIG SISTER OF GREATER LOWELL (2006-2012)

Lowell, MA

First Vice President of the Board

UNITED WAY OF MERRIMACK VALLEY AND MASSACHUSETTS BAY

Boston, MA

Women's Initiative Member 2007 to 2009

Served as a vice chair for Increasing Youth Opportunities Committee, helped organized the Women's Leadership Breakfast, and was an impact speaker for the event.

Speakers Bureau Spokesperson 2002-2005

Represented Girls Inc., a recipient of United Way funding, to encourage donations from Massachusetts companies. Spoke at fundraising events and corporate functions throughout Massachusetts to inspire executives and their companies to give back to the community by supporting non-profit organizations such as Girls Inc.

AWARDS

"2014 Woman of the Year" from the Lowell Sun in 2015, "Because of Her" Award from Lowell Women's Week in 2015, "Community Bank Heroes" Award from Banker & Tradesman in 2015, "Salute to Women" from the Lowell Sun in 2015, Excellence in Community Service from Enterprise Bank in 2009 and 2015, "Tribute to Women" Award from the YWCA of Greater Lawrence in 2014, "Today's Girls... Tomorrow's Leaders" Award from the United Way.

SKILLS & TRAINING

Graduated from Boston University School of Management with a certificate in the Non-profit Management and Leadership Program in 2015. Completed the Merrimack Valley Center for Innovation & Entrepreneurship at UMass Lowell in 2012.

Completed the following training: Commercial and Construction Lending, Managerial Skills, Mortgage Specialist, Product Knowledge, Supervisory/Management Education Program and Customer Experience Program through Enterprise Bank. Completed Building Stronger Customer Relationships through Dale Carnegie Training. Participating in Customer Focused Selling facilitated by PI Worldwide.